# CHG

## TRAINEE FOR SALES

With passion to succees!

Efficient Technology Management®



## CHG-MERIDIAN TRAINEE FOR SALES

#### OUR COMPANY PROFILE

The CHG-MERIDIAN Group is one of the world's leading non-captive providers of technology management services to the IT, industrial, and healthcare sectors. With some 1,000 employees, the CHG-MERIDIAN Group offers its customers comprehensive support for their technology infrastructure – from consulting, financial, and operational services to used-equipment remarketing services through its two technology and service centers in Germany and Norway.



The CHG-MERIDIAN Group provides efficient technology management for large and medium-sized companies as well as public-sector clients. It now serves more than 10,000 customers worldwide, managing technology investments worth a total of over € 4.75 billion. The online-based TESMA® Technology and Service Management System provides more than 15,000 users with maximum transparency in technology management. The CHG-MERIDIAN Group has offices in 25 countries across the globe. Its headquarters are in Weingarten, Germany.

HOW THE TRAINEE PROGRAM WORKS

#### INTERESTED IN AN EXCITING CAREER?

Do you have a business degree or comparable qualification? Are you highly motivated and see your future in sales? Then come and join us – you will learn your craft from seasoned sales professionals and experienced internal sales staff.

Why are we putting so much energy into an attractive trainee program, and why are we looking for you in particular? As a rapidly growing company, we need sales representatives who are familiar with our successful business model and who, like our customers, value our holistic and user-driven approach. You will learn all this from the ground up and receive the ideal start to a successful career. Our TrailS trainee program will guide you along the way!

#### HOW TO GET ON TO THE ROAD TO SUCCESS

- Support from an experienced mentor
- Program managed by a trainee guide
- In-depth learning of sales-related operational procedures, business models, software tools, and soft skills
- Systematic feedback
- Training at your designated office and at the headquarters in Weingarten
- International experience
- Training provided by the company's own HR academy
- Regular events with sales management and executive management



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DURATION TWO YEARS

### READY TO GO? FIND OUT MORE NOW – SUCCESS IS JUST A CLICK AWAY!

To see our current vacancies, visit www.chg-meridian.com/start-career/jobs

