

Daniel Welzer appointed as Chief Sales Officer (CSO)

Weingarten, December 22, 2022

The Board of Management of the international technology manager and financing expert CHG-MERIDIAN is changing, with Daniel Welzer taking over responsibility for sales and marketing from Frank Kottmann on January 1, 2023.

Daniel Welzer has been appointed to the Board of Management in the role of Chief Sales Officer (CSO) at CHG-MERIDIAN AG with effect from January 1, 2023. He succeeds Frank Kottmann, who decided of his own accord at the end of last year that he would step down from the Board of Management on December 31, 2022 after ten years of service.

“We would like to express our sincere thanks to Frank Kottmann, who has played a crucial part in driving forward key sales topics during his time on the Board of Management, particularly in establishing solutions as the core of our successful sales business. He introduced many new sales-related functions in this area, permanently changing them along the way and ensuring they are solution-oriented,” says Jürgen Mossakowski, Chairman of the Supervisory Board of CHG-MERIDIAN.

“We have now gained another highly experienced executive with an international profile for the role of Chief Sales Officer. Daniel Welzer is a great addition to our Board of Management and will provide new impetus for our continuing success,” adds Jürgen Mossakowski.

Daniel Welzer was appointed as the Group’s Chief Representative Sales on October 1, 2021 and was responsible for key sales units in Europe and overseas in his position as Sales Director International.

Before joining CHG-MERIDIAN AG, Daniel Welzer held a sales management role at Wüstenrot & Württembergische AG, a listed financial services company. In that role, which he held as a member of the Management Board and a Managing Director, he successfully managed sales units, digitalization initiatives, and various group business units, including brandpool GmbH and Adam Riese GmbH. Prior to his time at Wüstenrot & Württembergische, he held a number of international sales and senior management positions in the Bertelsmann Group, for example at Arvato and Prinovis, and worked in customer relationship management and analytics at Teradata GmbH.

“His extensive experience in managing sales teams and digital sales processes will help us to continue to successfully generate further growth and transform the company,” says Dr. Mathias Wagner, Chairman of the Board of Management of CHG-MERIDIAN.

As of January 1, 2023 Daniel Welzer will serve as one of the four members of the international CHG-MERIDIAN Group’s senior leadership team, the Board of Management, alongside Dr. Mathias Wagner, Chairman of the Board of Management (CEO), Ulrich Bergmann, Chief Financial Officer (CFO), and Oliver Schorer, Chief Product Officer (CPO), who is responsible for products and services.

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The CHG-MERIDIAN Group

The CHG-MERIDIAN Group is the leading international technology manager and financing expert in the IT, industrial, and healthcare technology sectors. Nearly 1,200 employees across 30 countries manage a technology portfolio worth €7.8 billion (2021). CHG-MERIDIAN finances and manages international technology projects in a holistic, digital, and sustainable manner. Acting independently of banks and manufacturers, it supplies the necessary assets to its customers, which include large corporations, small and medium-sized enterprises, hospitals, and the public sector. The Company has been managing its customers' technology investments for more than 40 years, covering the entire lifecycle from procurement and use to data erasure, refurbishment, and remarketing. The business model has been based on the principles of the circular economy since 1979. CHG-MERIDIAN has been carbon-neutral since 2021. To achieve this, it avoids, reduces, or offsets all CO₂ emissions generated by its business activities. The Company's headquarters are in Weingarten, Germany.

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