

Managed Equipment Solutions

Elevating patient care and improved outcomes with access to the latest medical technology

What is a Managed Equipment Solution?

A “Managed Equipment Service” Solution or facility allows your hospital to benefit from the latest generation medical technology, built as an always-on solution for a known, fixed subscription fee.

With various structures and bespoke payment profiles available to suit your individual budgetary requirements, an MES gives hospitals access to an intelligent subscription model that provides a fully managed service, for a fixed unitary charge.

A bespoke MES can include:

- Asset management
- Sustainable equipment finance
- Consultancy & project management
- Compliant procurement
- Rollout & implementation
- Support & training
- Remarketing & part-exchange
- On-going service & maintenance
- Single-use consumables

And much more!



Key benefits of MES

- Improved patient outcomes & pathway
- Simple procurement process & documentation
- No equipment disposal costs
- Fixed interest rates & simple budget planning
- Fixed price on future equipment deliveries
- Discounts for large volume & services
- Guaranteed uptime with the latest MedTech
- Potential VAT reclaims & cost efficiencies

Medical equipment types can include*:



Laboratory



Pathology



Infusion



Dialysis



Sterilisation



Surgical equipment



Beds



Endoscopy



Operating theatres



Imaging



Ultrasound
& X-ray



Radiology



Medical robotics



Ophthalmic



Womens' health
& antenatal



Other equipment types

**Includes but not limited to the above mentioned asset types. Please contact us for further details.*

How can an MES help your hospital?



Refresh timeline

Easily replace, refresh or add extra devices during the contract term, to meet your changing needs.



Greater patient care & improved outcomes

Give clinicians extra time to focus on providing better patient care, helping to reduce wait lists and improve staff retention.



Adapted to your budget

IFRS16 compliant structures, with payments that align across your capital & revenue budgets.

Contact us

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