

WHO ARE CHG-MERIDIAN?

Leading global
technology2use
company

Est. in 
1979

1,600
Employees

Total technology portfolio
financed and managed
as at Dec 31, 2024

€11.73 billion

15,000
Global Customers

SECTORS WE WORK IN

Corporate

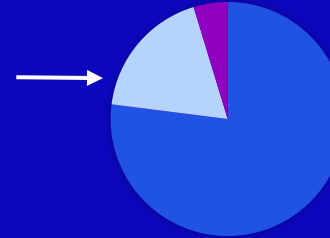
Public Sector

Industrial

Education

Healthcare

- 69% Information Technology
- 26% Industrial Technology
- 5% Healthcare Technology



INTERNATIONAL PRESENCE

CHG

32 
Countries

EUROPE

Austria, Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, UK, Ireland, Hungary, Italy, Liechtenstein, Luxembourg, Netherlands, Norway, Poland, Slovakia, Slovenia, Spain, Sweden, Switzerland

NORTH AMERICA

Canada, Mexico, USA



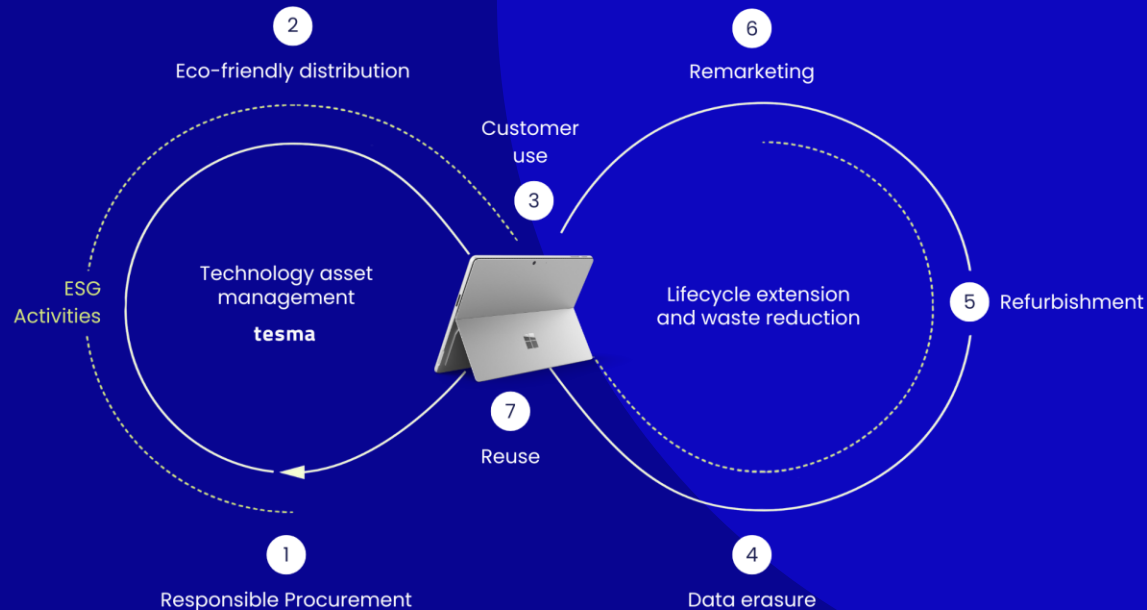
SOUTH AMERICA

Brazil

ASIA & PACIFIC

Australia, New Zealand, India, Singapore, Malaysia, Thailand

SUSTAINABLE LIFECYCLE MODEL



technology2use®

CHG-MERIDIAN

94%

IT assets around the world were given a second life in 2024

Platinum

Ecovadis rating, placing CHG amongst top 1%

1,000,000

Assets were given a second usage cycle

OUR AWARDS AND ACCREDITATIONS



Your mission – Leasing Copilot+ PCs



“

AI laptops & Copilot+ PCs = higher upfront cost

- Customers want future ready tech now!

CHG-MERIDIAN Solution:

- Spread the cost monthly with bespoke financing
- Upgrade seamlessly as AI evolves
- Affordable access to cutting edge devices

Bespoke Financing:

- Tailored to project stages & budgets
- Fund AI adoption projects step-by-step
- Make large programs affordable

Financial Engineering:

- Break down complex costs into manageable pieces
- Align payments with business outcomes

How CHG-MERIDIAN Helps:

- Devices returned, reused, or recycled responsibly
- Upgrade to energy efficient AI devices sooner
- Full lifecycle accountability for every device

With CHG-MERIDIAN, leasing delivers smarter, greener IT.

”

The example of AA

AA & Microsoft strategic partnerships



2,600
Surface
Devices

\$31M Azure
Cloud
Agreement

Full
Microsoft365
E5, for every
user

Overarching
Unified
Support
Agreement

Collaborate
with the AA on
product &
services in the
future

Key Drivers

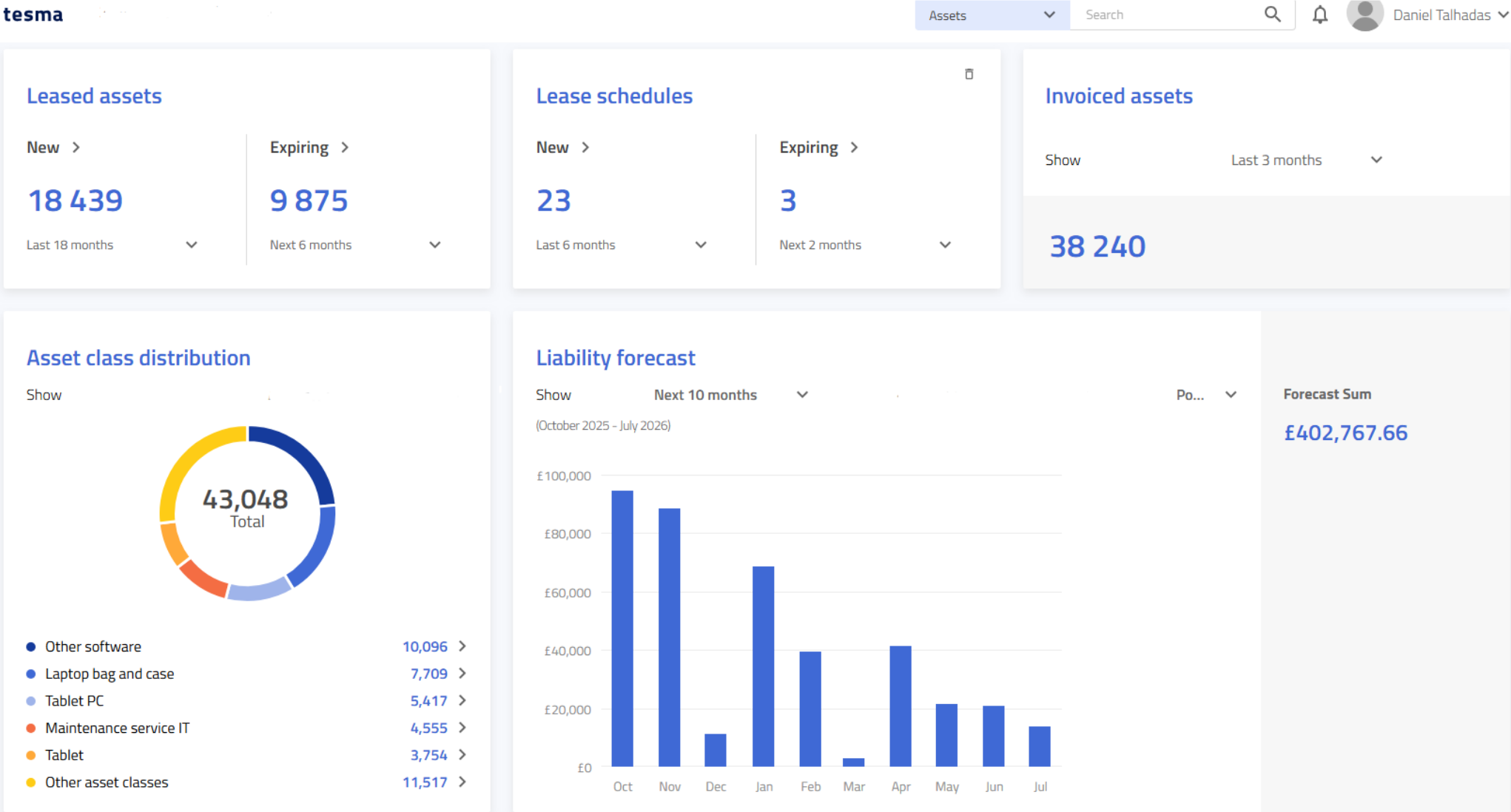
- Surface FY special offer pricing only available until end of FY
- No budget available for 6 months
- Asset Management

Win/Win!

- CHG issued PO to supplier for all devices
- Buyback of legacy equipment
- Supplier paid within 2 working days = £2.4m

Financial Engineering

- Microsoft and supplier have their PO to process order
- Customer not paying rentals for 6 months after PO to reseller issued



tesma – Asset level


Dashboard / Assets / Leased assets

Assets


Overview of assets




334 Assets

You can place a column here to group the results.

 Export  Import  Advanced filter  Reset view  Column selection

☒ [Description] Is any of('Surface Pro 9, 13", Core i5, 2'; 'Surface Pro 9, 13", Core i5-12')

Clear filter 

<input type="checkbox"/>	Asset ID	Serial number	Description	Lease schedule	Lease start date	Planned lease end	Rental price	Contract status
	Q	Q	Q	Q	× 	× 	Q	(All) 
<input type="checkbox"/>	2782716	0F367DM24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	2782736	0F367QX24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	2782766	0F367RK24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	2782796	0F367TV24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	2782826	0F367VB24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	2782856	0F367VK24183BF	Surface Pro 9, 13", Core i5-12	6015996	06/03/2025	05/03/2028	179.21	In lease
<input type="checkbox"/>	461753000	0F3CQCQ24143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease
<input type="checkbox"/>	461753010	0F3CQCR24143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease
<input type="checkbox"/>	461753020	0F3CQFP24143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease
<input type="checkbox"/>	461753030	0F3CQFQ24143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease
<input type="checkbox"/>	461753040	0F3CQFW24143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease
<input type="checkbox"/>	461753050	0F3CQF624143BF	Surface Pro 9, 13", Core i5-12	6015358	12/07/2024	11/07/2027	238.92	In lease

CHG-MERIDIAN – BATTLE CARD



AI-ready laptops & Copilot+ PCs

Spread cost, adopt sooner, futureproof with CHG-MERIDIAN



Sustainability

Circular IT, EcoVadis Platinum rated, greener refresh cycles with CHG-MERIDIAN



International Leasing

Operating in 32 countries – unified global solutions with CHG-MERIDIAN



Enterprise Finance

Bespoke financing & financial engineering for all IT projects. Needs based, not off the shelf with CHG-MERIDIAN



Asset Management

Global lifecycle tracking, transparent management of devices, reporting functionality and API integration with other tools available with CHG-MERIDIAN's online based platform: tesma

Thank you!



32 Countries



12,000+ Customers



€8.95bn Assets Under Management



EcoVadis Platinum

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